



**About** Goldfarb Seligman





Goldfarb Seligman & Co., one of Israel's largest law firms, is among the elite group of firms that deliver top-tier legal services at international standards.

The firm, which traces its history back over 80 years, was formed by the merger of two of Israel's most respected and experienced law firms, Goldfarb, Levy, Eran, Meiri, Tzafrir & Co. (established in 1972) and M. Seligman & Co. (established in 1930).

Goldfarb Seligman's professional hallmark is the unrelenting pursuit of the highest professional and ethical standards in the service of the firm's clients. Among the firm's alumni are two of Israel's most prominent Supreme Court Justices, the Honorable Yoel Zusman and the Honorable Alfred Vitkon.

The firm is headed by Adv. Yudi Levy, Managing Partner and Chairman of the Executive Committee.



# Big Law, Tailor Made

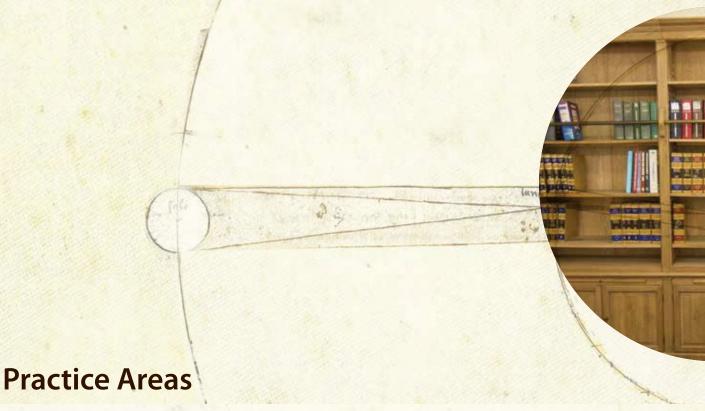
At the heart of Goldfarb Seligman's professional philosophy is the belief that every client is unique, with individual issues and considerations. Based on this philosophy, the firm strives to provide each client with comprehensive legal services that are tailored to its specific needs. The firm's attorneys provide our clientele personalized service, combined with the array of sophisticated legal services and global connections that a large international law firm can offer.

The firm recruits and employs leading attorneys in each of its various practice areas. The caliber, breadth and depth of the outstanding professionals at Goldfarb Seligman help to make it the firm of choice for the most discerning clients, both in Israel and overseas.

The firm's attorneys possess extensive expertise and experience and provide comprehensive and creative legal services. Their diversified experience, together with the firm's multidisciplinary approach, which combines experts from various legal disciplines, enables the firm to provide each client with unique, professional legal services, tailored to its needs.

Goldfarb Seligman employs over **300 attorneys**, including over **100 partners**, who offer clients a wide spectrum of legal services. The firm focuses on three core practice areas: corporate/M&A and capital markets in Israel and abroad; litigation of all types; and real estate. The firm also has highly respected practices in taxation; finance; banking; insurance; intellectual property; energy and infrastructure; planning and construction; environmental law; antitrust and competition; regulation; labor law; corporate recovery and insolvency; and more.

Goldfarb Seligman has consistently been ranked among the leading law firms in Israel in various practice areas by international and local ratings such as Chambers & Partners, The Legal 500, IFLR1000, BDICode, Dun's 100 and others.



## **Capital Markets**

Goldfarb Seligman has Israel's leading capital markets practice. The firm provides ongoing securities law advice to dozens of public companies and represents issuers and underwriters in public offerings in Israel, the United States, Canada, Australia and Europe. The firm works closely with foreign investment banks, and the firm's attorneys have considerable expertise in complex financial transactions and in the representation of clients before various securities authorities, stock exchanges and other regulatory authorities.

The firm's attorneys are experts in various foreign legal disciplines, and are thus able to provide extensive knowledge and insight regarding the relevant domestic laws which govern public offerings. In addition, the firm's vast experience in U.S. securities law enables the attorneys to synchronize Israeli law requirements with U.S. law requirements, or those of other foreign legal jurisdictions.

#### **Mergers & Acquisitions**

Goldfarb Seligman possesses extensive experience and expertise in M&A transactions involving public and private companies. In recent years, our firm had the lead role in numerous international M&A transactions worth tens of billions of dollars. The firm represents leading Israeli companies in international transactions, as well as foreign clients in their Israeli acquisitions, while providing integrated advice on taxation, employment, intellectual property and antitrust issues.

# **Corporate Law**

The firm has handled the largest and most complex cross-border corporate transactions involving Israeli entities, including all regulatory aspects vis-à-vis government authorities. In handling these cross-border transactions, the firm's attorneys apply knowledge from various areas of commercial law, as well as multidisciplinary experience working and studying outside of Israel. The firm's attorneys also regularly counsel companies and directors on the legal aspects of proper corporate governance. Among other significant governance issues, the firm's attorneys regularly counsel companies concerning proper approval of major interested party transactions and executive compensation, and serve as outside counsel to independent committees of corporate boards.

## **Commercial and Corporate Litigation**

Goldfarb Seligman handles the most complex commercial and corporate litigation. The firm's litigation partners are among the leading trial lawyers in Israel, and represent Israeli and international companies, as well as key businesspeople and senior officials from the public sector. Their legal expertise, together with business expertise, enable the firm's legal teams to strive to resolve disputes in the shortest amount of time, while utilizing the most advanced and creative legal tools.

The firm advises on a wide array of legal issues, among them complex commercial litigation; corporate litigation in public companies; class actions; international litigation and arbitration; administrative proceedings; antitrust litigation; internet litigation; real estate litigation and more.

#### **Real Estate**

Goldfarb Seligman has one of Israel's leading real estate departments and handles the most significant transactions in the Israeli real estate market. It advises real estate and infrastructure developers on a broad variety of projects and transactions, including commercial, industrial, office, residential, public housing and hotel projects. The firm provides clients with comprehensive legal services in all stages of acquisition, bidding, planning, licensing, development, construction and marketing of projects, including handling the required financing and tax issues. The firm also handles urban renewal projects, agricultural sector expansions, and condominium registration and subdivision.



#### Tax

Goldfarb Seligman's Tax Department is one of Israel's most prominent and experienced tax departments. The firm's Tax Department provides clients with ongoing advice and tax planning, represents clients before the Israel Tax Authority and in litigation proceedings, and also advises on a wide variety of activities, including the taxation of domestic and international transactions; real estate taxation; mergers and acquisitions; tax planning for companies, partnerships and other entities; holding, financing and operating Israeli and multinational corporations; public and private securities offerings; tax planning for high net worth individuals and families, in particular handling trusts and intergenerational wealth transfers; import, export and international trade law; VAT and more. In addition, the department specializes in all aspects of executive compensation, including all tax and securities issues and structuring sophisticated stock option plans, bonus plans and D&O compensation policies.

#### **Planning and Construction**

Goldfarb Seligman has extensive experience in advancing Israel's largest infrastructure and real estate projects in the planning and construction field, through the representation of infrastructure and private real estate companies. The firm represents clients in all types of administrative and judicial proceedings for the approval of master zoning plans, building permits and licensing, as well as in criminal proceedings in the planning, construction and licensing fields. The firm's broad expertise extends to the representation of clients in betterment tax, property tax, and development fee proceedings, as well as in land expropriation proceedings, expropriation compensation claims and claims for loss of value due to administrative action.

## Hi-Tech, Venture Capital and Technology

Goldfarb Seligman has particular expertise in capital raising and the activities of venture capital funds, and is involved in dozens of domestic and international investment transactions every year, representing both investors and companies. The firm advises early stage companies on financing, intellectual property and strategic relationships; handles exits (IPOs and M&A transactions), and advises venture capital and private equity funds with respect to structuring and formation, capital raising, investment management and portfolio realization activities. The firm possesses extensive experience regarding agreements for commercializing technologies, both in the hi-tech and life sciences industries.

## **Projects and Infrastructure**

The firm handles a significant portion of the infrastructure projects in the Israeli market, particularly in the transportation and energy fields. The firm advises governmental agencies and private sector entities from the formation stages, through legislative and regulatory proceedings, expropriations and tenders, complex financing transactions with domestic and foreign entities, and capital raising by means of complex financial instruments.



#### **Banking and Finance**

Goldfarb Seligman handles a diverse variety of domestic and international financing transactions, and advises on ongoing banking activity as well as activities in the various financial services fields, such as securities, custody and brokerage, credit cards and financial derivatives. In recent years, the firm has advised on some of the most complex bank financing transactions in the Israeli market.

#### **Antitrust and Competition**

The firm specializes in providing ongoing legal counsel to clients regarding complex antitrust and competition matters, including litigation proceedings and administrative, civil and criminal enforcement. The firm regularly provides complex legal opinions on various competition aspects in relation to a wide variety of matters, including monopolies, restrictive agreements and mergers. In addition, the firm builds internal compliance programs tailored to the unique needs of each client.

## **Energy and Natural Resources**

Goldfarb Seligman is one of the pioneers in the Israeli energy and natural resources field. The firm provides comprehensive professional counsel integrating legal, professional and commercial aspects, from the early development stages of energy projects, throughout their construction and to financial closure and ongoing operation. In addition, the firm possesses extensive experience in complex tenders and providing professional counsel regarding financing models and agreements tailored to the needs of the energy market, including PPA, EPC and O&M agreements. The firm advises developers and corporations regarding the establishment of natural gas power plants, renewable energy projects, natural gas distribution and consumption, and more.



## **Environmental Law and Sustainability**

The firm advises clients on the various aspects of environmental law, including licensing, administrative petitions and criminal proceedings relating to environmental law. The firm also advises on statutory proceedings and assists corporations in the development and implementation of internal environmental plans; handles due diligence prior to transactions as well as contractual obligations regarding environmental matters; represents clients in class actions and tort claims relating to the environmental field; and advises municipalities regarding these issues.

## Regulation

The firm provides comprehensive legal-strategic counsel in the regulation field, advising various business groups and leading corporations operating in a wide variety of fields, including telecommunications and media, cyber security, infrastructure, healthcare, food, economic regulation and more. The firm provides both immediate counsel regarding isolated matters and advice on developing long-term regulatory strategies, based on the extensive knowledge and experience accumulated by the firm in this field.

#### **Insurance and Risk Management**

The firm possesses professional experience and expertise in a wide variety of insurance matters, both locally and internationally, providing legal counsel to local and international corporations. Our attorneys specialize in consulting in respect of comprehensive insurance plans and tailoring innovative solutions for complex risks unique to each client. In addition, we advise on insurance aspects of commercial transactions and tenders, and provide ongoing counsel to corporations upon insured event occurrences and throughout the insurance claims process. Our firm also possesses significant expertise in the Enterprise Risk Management (ERM) domain, providing counsel based on international best practices and methodologies for mapping the client's exposures and the formation of a system for monitoring, reporting and managing risks.

#### **Labor Law**

The firm's Labor and Employment Law Department provides strategic advice for solving complex issues of human resource management. The department provides guidance to organizations and individuals relating to labor law and labor relations during reorganization processes, including employee recruitment and termination; collective bargaining; mergers and acquisitions; due diligence, risk assessment and more. The firm's attorneys represent clients before labor courts, various governmental authorities and disciplinary courts, as well as in alternative dispute resolution, such as arbitration and mediation. In addition, the firm provides comprehensive legal counsel regarding immigration, visa and relocation matters.



#### **White Collar Litigation**

Goldfarb Seligman is one of the leaders in the "white collar" defense field. The firm's attorneys, represent senior members of the business and public sectors in criminal cases involving matters such as securities, antitrust, taxation and money laundering, defense and national security offenses and more. The firm also represents clients before governmental and military commissions of inquiry and in national security hearings.

#### **Class Actions and Derivative Actions**

Goldfarb Seligman represents leading Israeli and multinational corporations in class actions regarding securities, antitrust, insurance and banking, and in consumer protection issues. The firm's accumulated experience is the result of representing hundreds of class action corporate defendants, and enables the firm to utilize diverse and creative tools in preventing the certification of claims as class actions and to resolve the disputes through alternative measures, while reducing the exposure of its clients to both financial and reputational damage. In addition, the firm possesses unique expertise in the representation of clients in derivative actions, representing leading companies, shareholders, directors, senior executives and special litigation committees of the board of directors.

#### **Administrative Law**

The firm's litigation teams have extensive expertise in the field of administrative law. The firm represents clients before governmental authorities, administrative law courts and the High Court of Justice, including in matters regarding tenders, communications and education. Some of the firm's attorneys serve as auxiliary consultants in tender committees of some of Israel's largest corporations.

#### **Investment Funds**

Goldfarb Seligman was one of the first law firms in Israel to advise clients on formation and operation of investment funds. The firm advises fund managers, promoters and investors on all aspects of structuring and fundraising, negotiating incentives and various other issues related to ongoing fund management and investment activity. Among our clients are some of the largest and most sophisticated private equity, venture capital, and hedge funds, active across a wide spectrum of asset and investment strategies, including hi-tech, real estate/REIT, healthcare and lifesciences, debt, distressed assets, activist/event driven, fixed income and more. This extensive experience makes Goldfarb Seligman one of Israel's leading law firms in this practice area.

## **Intellectual Property**

The firm possesses extensive experience in all matters relating to the protection of its clients' intellectual property. It provides evaluations, drafts licensing agreements, registers trademarks and provides advice on OEM license agreements, distribution agreements and VAR agreements. The firm works closely with patent, copyright and trademark offices in Israel and abroad. In addition, the firm handles litigation and diverse commercial issues in the field of intellectual property, and represents clients in court proceedings and before the Patent Office in matters concerning copyright, patents, trademarks and trade secrets.

# **Corporate Recovery and Insolvency**

Goldfarb Seligman handles liquidations, receiverships, creditors' arrangements and reorganizations under bankruptcy protection, as well as corporate recovery and economic rehabilitation proceedings. The firm's experts have served as, or represented, reorganization trustees, receivers and liquidators in some of the most complex proceedings in Israel, including conducting economic investigations and investigative overviews, as well as performing financial statement analysis.

#### Libel

The firm has extensive expertise in the field of libel law. It represents media outlets and advertising agencies and provides ongoing pre-publication advice on investigative journalism and advertising campaigns. The firm also handles libel claims of public figures and the defense of media outlets in libel actions.

## Alternative Dispute Resolution - Mediation and Arbitration

Goldfarb Seligman possesses vast expertise in alternative dispute resolution such as mediation and arbitration. The firm's senior litigation attorneys serve as arbitrators and mediators in complex business disputes, as well as in personal disputes of public figures and businesspeople. The firm possesses unique expertise regarding complex arbitration and mediation proceedings, with an emphasis on international commercial arbitration proceedings held partially or entirely abroad. The firm also maintains a boutique law firm within the firm, specializing in family law mediation.



